

# QUESTIONS & ANSWERS

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**IBM**

## **M6040-520**

*IBM Retail Store Solutions Sales Professional mastery test*



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**QUESTION: 42**

The ACE Independent Grocer Package includes which SurePOS terminal?

- A. SurePOS 100
- B. SurePOS 300
- C. SurePOS 500
- D. SurePOS 700

**Answer: D**

**Reference:**

[http://www.solutionsgrocertrust.com/crs/images/stories/pdf/ibm\\_ace\\_aig\\_brochure.pdf](http://www.solutionsgrocertrust.com/crs/images/stories/pdf/ibm_ace_aig_brochure.pdf)  
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**QUESTION: 43**

Where can TGCS Business Partners find marketing campaign information, sales tools, and links to education to help them grow their business and drive profits?

- A. POSLink
- B. TGCS Web site
- C. Knowledgebase
- D. Systems College

**Answer: C**

**QUESTION: 44**

Which system included the first dedicated POS operating system?

- A. 3660
- B. 3680
- C. 4680
- D. 4690

**Answer: D**

**QUESTION: 45**

Which retail segment includes warehouse clubs and supercenters?

- A. Specialty Retail
- B. Chain Drug/Grocery
- C. General Merchandise
- D. Food Service and Hospitality

**Answer: C**

**QUESTION: 46**

Which SurePOS system is compact and comes in a distributed footprint?

- A. SurePOS 100
- B. SurePOS 300
- C. SurePOS 500
- D. SurePOS 700

**Answer: B**

**Reference:**

<http://www.retailsolutionsonline.com/doc/ibm-surepos-300-series-retail-hardware-0001>

**QUESTION: 47**

How are retail environments within the larger retail industry grouped?

- A. Chains
- B. Segments
- C. Divisions
- D. Sectors

**Answer: B**

**QUESTION: 48**

What is the fastest growing category in the General Merchandise segment?

- A. Hypermarkets
- B. Warehouse clubs
- C. Discount department stores
- D. Department stores

**Answer:** C



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