

# QUESTIONS & ANSWERS

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**IBM**

# P2050-028

*Emptoris Strategic Supply Technical Mastery v1*



# DEMO

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- A. Usage reports displaying names of internal users who have logged into the application over a given period of time.
- B. List of all vendors who make up the top 85% of total spend.
- C. Names of suppliers who have accepted an RFx and intend to participate.
- D. Suppliers who red-lined a contract within a given period of time.

**Answer:** B

**QUESTION:** 37

How are administrative changes made to the Contract Management solution (changes to workflow, contract templates, etc)

- A. C++
- B. COBOL
- C. Fortran
- D. No programming is needed. Configuration changes are made through the user interface.

**Answer:** D

**QUESTION:** 38

Which of the following is not an RFx-type?

- A. RFP
- B. RFI
- C. Reverse/Forward Auction
- D. MSA

**Answer:** D

**QUESTION:** 39

Of the following, who is not a competitor of Spend?

- A. SAP/Ariba
- B. Zycus
- C. Tangoe

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D. SAP

**Answer:** C

**QUESTION:** 40

Based on contracts, alerts can be driven off of which attribute?

- A. Number
- B. Date
- C. Name
- D. Type

**Answer:** B

**QUESTION:** 41

Impact and Likelihood are used to measure?

- A. Evaluation Score
- B. Supplier Development Score
- C. Supplier Risk Score
- D. Classification Profile

**Answer:** C

**QUESTION:** 42

Selected users have the ability to provide suggestions back to the Spend Analyzer administrator(s) for areas to modify the application should they see error(s). Which is not an example of feedback that may be submitted?

- A. Suggest Rename ?Rename a node of the dimension
- B. Suggest a category to eSource
- C. Suggest Mapping Rule ?Move spend of a particular node to another node in the same dimension
- D. Suggest Rename ?Rename a node of the dimension

**Answer:** B

**QUESTION:** 43

"Optimization" or "Decision Support" assists buyers in making an award decision consistent with the business requirements and objectives. Which of the following scenarios would suggest an increased savings potential for the buyer?

- A. Award based on traditional Excel-based analysis
- B. Award taking into account supplier risk, bundling and business volume discounts.
- C. Award based on lowest cost
- D. Award based on telephone negotiations

**Answer:** D

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