IBM Lotus Notes & Domino Sales Mastery Test v1

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**QUESTION:** 44
What is the focus of the Lotus product portfolio?

A. people and collaboration
B. web development tools and appliances
C. enterprise and desktop security management
D. data and content management

**Answer:** A

**QUESTION:** 45
Which is an IBM Lotus Notes and Domino cloud-based offering for email, calendar and contacts?

A. Lotus Notes Hosted Messaging
B. Lotus Notes Express
C. Lotus Foundations
D. Lotus Domino on premise

**Answer:** B

**QUESTION:** 46
What is a characteristic of Lotus Domino Designer Software?

A. enables you to create applications that can only be used with the Notes client
B. enables you to create applications that can only be used with a web browser
C. is designed to modify the appearance of the applications that ship with Lotus Domino
D. enables you to rapidly develop applications for the Notes client and web browsers

**Answer:** D

**QUESTION:** 47
Which benefit does the on-premise Lotus Notes Domino solution provide that Lotus Notes Hosted Messaging does not?

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A. fixed infrastructure costs
B. access to release upgrades
C. complete customization and flexibility
D. elimination of anti-spam and virus software

**Answer:** C

**QUESTION:** 48
What is a competitive advantage offered by Lotus software?

A. focus on email-only solutions
B. open source software and backward compatibility
C. integrated collaboration and backward compatibility
D. integrated collaboration and open source software

**Answer:** D

**QUESTION:** 49
Which button does IBM Lotus Protector add to the Lotus Notes user interface?

A. Send to Archive
B. Create Record
C. Block Sender
D. Send to Quarantine

**Answer:** C

**QUESTION:** 50
What must a customer own or purchase when deploying Lotus Notes Hosted Messaging?

A. Lotus Notes clients
B. server hardware
C. anti-spam and virus software
D. server operating systems

**Answer:** A
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