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C2090-603

IBM System z Solution Sales V6

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QUESTION: 46

A customer has several multi tier applications deployed on competitive platforms, including some large Linux applications, Unix and Windows, and is experiencing problems with managing the environment and growth. The customer does not have any mainframe experience. Which one should be our initial offering to help the customer solve the infrastructure management problem?

A. TCO study to consolidate on Linux for System z
B. Workload Assessment Study to verify applicability of zEnterprise
C. zEnterprise System with Linux on System z, Windows on zBX, Tivoli products, and services
D. zEnterprise System with z/OS and DB2, Linux and Windows on zBX, Tivoli products, and services

Answer: B

QUESTION: 47

A customer currently has blades of several types, including Intel-based blades, and is using virtualization. Without having more details of the customer current environment what could be presented as an advantage of the Unified Resource Manager andWithout having more details of the customer? current environment what could be presented as an advantage of the Unified Resource Manager and zBX?

A. Employing a single hypervisor across all the platforms
B. Ability to easily relocate virtual machines across platforms
C. Ability to define and run more virtual machines per virtualized blade
D. Managing the workloads in the blades according to goal-oriented policies

Answer: D

QUESTION: 48

A customer has many highly variable Linux workloads that would virtualize very well with z/VM. The customer needs end to end resource and workload policy management. They need to provision and deploy new instances of Linux easily and quickly in the future. Which of these alternatives would be the most appropriate zEnterprise solution?

A. Linux on z/VM and IFLs with Unified Resource Manager
B. zBX since recent announcements shift focus away from Linux on z/VM as a viable solution

C. Linux on POWER blades in a zBX with Unified Resource Manager for simplified management
D. Linux on z/VM and IFLs with Services to setup and provide ongoing support for z/VM

Answer: A

QUESTION: 49
A customer is planning to implement new hardware including System x blades, POWER System blades and System z. The customer is concerned about the complexity in monitoring and metering the hardware environment. They are interested in a holistic solution that provides functionality like firmware management, guest monitoring, network configuration, workload management and storage allocation. Which of the following IBM products would cover all these requirements?

A. IBM Systems Director
B. Tivoli System Automation
C. Unified Resource Manager
D. Tivoli Service Automation Manager (TSAM)

Answer: C

QUESTION: 50
A customer has a Power with AIX server farm with network connectivity to a zEnterprise processor. Which of the following would represent a potential zBX opportunity for this customer?

A. The customer wants to accelerate their DB2 on Power with AIX.
B. The customer wants a stand-alone zBX with Power blades to free up floor space.
C. The customer wants to accelerate certain DB2 on zEnterprise queries.
D. The customer wants to move Linux virtual machines from the zEnterprise to a zBX so that the Linux applications can be closer to a Smart
Analytics Optimizer.

Answer: C

QUESTION: 51
A customer wants to license z/OS. Which of the following are the primary pricing

options for the z/OS product running on the zEnterprise (z196 and z114)?

A. VWLC, IPLA, zNALC
B. AWLC, AEWLC, zNALC
C. IPLA, MWLC, AEWLC

Answer: B

QUESTION: 52
A customer recently ordered a zEnterprise with a zBX. Which of the following is the best action the sales specialist could take to ensure the customer is satisfied with the new zBX?

A. Propose a Fit For Purpose Study
B. Schedule an implementation planning meeting
C. Propose Extended Warranty Contract for the zBX
D. Propose an Early Ship Program (ESP) for running their AIX applications

Answer: B

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