Financial

CMAA

Certified Merger and Acquisition Advisor (CM and AA)

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QUESTION: 176
The approach in which keeping the acquisition as a stand-alone business and which is used to keep the entity and the organization intact is known as:

A. Preservation  
B. Absorption  
C. Maintenance  
D. Perpetuation

Answer: A

QUESTION: 177
A system called symbiosis, is a hybrid of which approaches?

A. Preservation and Absorption  
B. Preservation and Maintenance  
C. Maintenance and Acquisition  
D. Perpetuation and Maintenance

Answer: A

QUESTION: 178
Focus on changing the relative mix of debt and equity with an eye toward the growth objectives of the company and the required go-forward capital, is called:

A. Change management  
B. Capital growth  
C. Recapitalization  
D. Capital structure organization

Answer: C

QUESTION: 179
What of a company refers to the amount of its debt and equity, and the types of debt and equity used to fund the operations of the company?

A. Capital structure  
B. Financing operations  
C. Capital equity  
D. None of the above
**Question 180:**
Which of the following is NOT the factor involved in shaping capital structure?

A. Base assumptions  
B. Industry dynamics  
C. Purchase order financing  
D. Use of funds

**Answer:** C

**Question 181:**
__________ refer to as the rate of environmental change, and the instability created within organizations as a result of that change.

A. Environmental dynamism  
B. Environmental vitality  
C. Environmental indolence  
D. Environmental indifference

**Answer:** A

**Question 182:**
What is defined as the portion of a loan that has a maturity date greater than 12 months from the date of measurement?

A. Short-term debt  
B. Medium-term debt  
C. Long-term debt  
D. Leverage debt

**Answer:** C

**Question 183:**
Reference to the sum of amounts invested in a company, plus the company’s cumulative net earnings after any distributions to the shareholders is known as:

A. Expense  
B. Debt financing  
C. Cash leverages
QUESTION: 184
Which firms are usually regional in nature and have focused operations in a geographic area or in an area of specialty?

A. First-tier firms
B. Second-tier firms
C. Third-tier firms
D. None of the above

Answer: B

QUESTION: 185
The third-tier firms are referred to as _____________ and specialize in a particular market niche.

A. Bulge bracket firms
B. Mortgage build-up firms
C. Boutique firms
D. Commercial Investment firms

Answer: C

QUESTION: 186
Investment bankers who act as intermediaries and as principle investors are referred to as:

A. Merchant bankers
B. Public offering bankers
C. Capital market bankers
D. Merger acquisition bankers

Answer: A

QUESTION: 187
Public equity deals generally pay ____ percent of the offering proceeds to the underwriting group, while private deals are normally set at ____ percent of the amount raised.
A. 5 percent & 7 percent  
B. 7 percent & 5 percent  
C. 3 percent & 2 percent  
D. 6 percent & 4 percent

Answer: B

QUESTION: 188
The inventory process performed by investors or lenders considering a transaction with the company is called:

A. Tendency by management  
B. Investment interim  
C. Due diligence  
D. None of the above

Answer: C

QUESTION: 189
In some cases, a financing team will choose to accept a broad, general term sheet and then negotiate the specific terms as part of the financial transaction documentation, known as

A. Financing agreements  
B. Definitive agreements  
C. Internal agreements  
D. All of the above

Answer: B
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