Financial

CMAA

Certified Merger and Acquisition Advisor(R) (CM and AA)

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**QUESTION: 176**
The approach in which keeping the acquisition as a stand-alone business and which is used to keep the entity and the organization intact is known as:

A. Preservation  
B. Absorption  
C. Maintenance  
D. Perpetuation

**Answer:** A

**QUESTION: 177**
A system called symbiosis, is a hybrid of which approaches?

A. Preservation and Absorption  
B. Preservation and Maintenance  
C. Maintenance and Acquisition  
D. Perpetuation and Maintenance

**Answer:** A

**QUESTION: 178**
Focus on changing the relative mix of debt and equity with an eye toward the growth objectives of the company and the required go-forward capital, is called:

A. Change management  
B. Capital growth  
C. Recapitalization  
D. Capital structure organization

**Answer:** C

**QUESTION: 179**
What of a company refers to the amount of its debt and equity, and the types of debt and equity used to fund the operations of the company?

A. Capital structure  
B. Financing operations  
C. Capital equity  
D. None of the above
QUESTION: 180
Which of the following is NOT the factor involved in shaping capital structure?

A. Base assumptions  
B. Industry dynamics  
C. Purchase order financing  
D. Use of funds

Answer: C

QUESTION: 181
___________ refer to as the rate of environmental change, and the instability created within organizations as a result of that change.

A. Environmental dynamism  
B. Environmental vitality  
C. Environmental indolence  
D. Environmental indifference

Answer: A

QUESTION: 182
What id defined as the portion of a loan that has a maturity date greater than 12 months from the date of measurement?

A. Short-term debt  
B. Medium-term debt  
C. Long-term debt  
D. Leverage debt

Answer: C

QUESTION: 183
Reference to the sum of amounts invested in a company, plus the company’s cumulative net earnings after any distributions to the shareholders is known as:

A. Expense  
B. Debt financing  
C. Cash leverages
D. Equity

**Answer:** D

**QUESTION:** 184
Which firms are usually regional in nature and have focused operations in a geographic area or in an area of specialty?

A. First-tier firms
B. Second-tier firms
C. Third-tier firms
D. None of the above

**Answer:** B

**QUESTION:** 185
The third-tier firms are referred to as _____________ and specialize in a particular market niche.

A. Bulge bracket firms
B. Mortgage build-up firms
C. Boutique firms
D. Commercial Investment firms

**Answer:** C

**QUESTION:** 186
Investment bankers who act as intermediaries and as principle investors are referred to as:

A. Merchant bankers
B. Public offering bankers
C. Capital market bankers
D. Merger acquisition bankers

**Answer:** A

**QUESTION:** 187
Public equity deals generally pay _____ percent of the offering proceeds to the underwriting group, while private deals are normally set at ____ percent of the amount raised.
A. 5 percent & 7 percent  
B. 7 percent & 5 percent  
C. 3 percent & 2 percent  
D. 6 percent & 4 percent

Answer: B

**QUESTION: 188**  
The inventory process performed by investors or lenders considering a transaction with the company is called:

A. Tendency by management  
B. Investment interim  
C. Due diligence  
D. None of the above

Answer: C

**QUESTION: 189**  
In some cases, a financing team will choose to accept a broad, general term sheet and then negotiate the specific terms as part of the financial transaction documentation, known as

A. Financing agreements  
B. Definitive agreements  
C. Internal agreements  
D. All of the above

Answer: B
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