

# QUESTIONS & ANSWERS

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**Salesforce**

## Salesforce-Consumer-Goods-Cloud

*Salesforce Certified Consumer Goods Cloud Accredited Professional*



<https://killexams.com/pass4sure/exam-detail/Salesforce-Consumer-Goods-Cloud>

**Question: 42**

Anything referenced from the Retail Store object that is outside of that object, for example the parent account or the Location (both standard salesforce objects) are considered to be... Foreign Key References, true or false?

- A. FALSE
- B. TRUE

**Answer: B**

**Question: 43**

What are Shapes in Layers?

- A. They define specific layers based on geographical locations of business significance, like adding the midCwestern states together in a single territory in a layer.
- B. Shapes define which standard or custom sf objects can be plotted in a SF Map.
- C. It is a custom object in Maps that regulates how data is presented in SF Maps and can gather information from up to 6 objects
- D. They are filtered representations of the plotted records that Maps can present in a Map.

**Answer: A**

**Question: 44**

Can the Assortment of products be related at higher levels than a single Retail Store? For example to Retail Location Groups or even the Account?

- A. No
- B. Yes

**Answer: B**

**Question: 45**

What object can be used in CG cloud to sort products in categories?

- A. The Product Category object
- B. The Product2 object

**Answer: A**

**Question: 46**

Is every Order Product (junction object between Order and Product2) related to a Price Book via a price book entry that determines their price?

- A. Yes
- B. No

**Answer: A**

Explanation:

Yes, it is not inherited from the Product2's pricebook entries. Each Order Product has a price book entry to a given Pricebook, (this can be automatize to say, inherit the PB from the one used in the Account).

**Question: 47**

What can be used to limit the amount of records that are plotted in a Layer in Salesforce Maps?

- A. SOQL queries
- B. Filters
- C. Other Base Objects

**Answer: B**

Explanation:

Filters, like in Reports, only the records that satisfy those filters and are stored in Base Objects will be displayed on that layer.

**Question: 48**

Can the SF Maps style be customized?

- A. Yes
- B. No

**Answer: A**

Explanation:

Yes, in the Display Options section of the Marker Layer creation process, different Marker styles can be selected.

**Question: 49**

Name the 6 standard predefined assessment task definition types.

- A. Inventory check Promotion check InCstore survey Planogram Check Order Creation Other
- B. Inventory check Promotion check InCstore survey Planogram Check Order Creation KPI review
- C. Inventory check Order review InCstore survey Planogram Check Order Creation Other

D. Inventory check Promotion check InCstore survey Realogram Log Order Creation Other

**Answer:** A

**Question:** 50

What does the Check in/ out feature allow users to do?

- A. Allows Field Service Reps to check into meetings online beforehand
- B. To create tasks directly from the Maps mobile interface.

**Answer:** B



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