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**Question: 1012**

The weighted average cost of capital (WACC) is influenced by all of the following, except:

- A. The company's capital structure
- B. The company's growth rate
- C. The company's operating risk
- D. The company's size

Answer: B

Explanation: The weighted average cost of capital (WACC) is influenced by the company's capital structure, operating risk, and size, but it is not directly influenced by the company's growth rate. The growth rate is a separate factor that is considered in the valuation process, but it does not directly affect the WACC calculation.

**Question: 1013**

A company is considering an investment in a new project with the following information:

Initial Investment: \$1,500,000

Estimated Useful Life: 10 years

Expected Annual Revenue: \$400,000

Expected Annual Variable Costs: \$200,000

Expected Annual Fixed Costs: \$75,000

Discount Rate: 12%

Assuming the company uses the net present value (NPV) method to evaluate the investment, what is the NPV of the project?

- A. \$200,000
- B. \$300,000
- C. \$400,000
- D. \$500,000

Answer: B

Explanation: To calculate the NPV, we need to find the present value of the project's expected cash flows and subtract the initial investment.

Annual Cash Flow = \$400,000 - \$200,000 - \$75,000 = \$125,000

Present Value of Cash Flows (10 years, 12% discount rate) = \$900,000

NPV = \$900,000 - \$600,000 = \$300,000

### Question: 1014

The build-up method for estimating the cost of equity capital is appropriate when:

- A. The subject company has a similar risk profile to the overall market
- B. The subject company has a higher risk profile than the overall market
- C. The subject company has a lower risk profile than the overall market
- D. Both B and C

Answer: D

Explanation: The build-up method for estimating the cost of equity capital is appropriate when the subject company has either a higher risk profile or a lower

risk profile than the overall market. This method allows for the incorporation of company-specific risk factors that may not be fully captured by the CAPM.

**Question: 1015**

The AICPA Statements on Standards for Valuation Services (SSVS) VS Section 100 applies to which of the following engagements?

- A. Valuations performed for tax purposes
- B. Valuations performed for financial reporting purposes
- C. Valuations performed for lending purposes
- D. All of the above

Answer: D

Explanation:

The AICPA Statements on Standards for Valuation Services (SSVS) VS Section 100 applies to all of the following engagements:

- A- Valuations performed for tax purposes
- B- Valuations performed for financial reporting purposes
- C- Valuations performed for lending purposes

The VS Section 100 standards provide guidance for CPAs performing business valuations, regardless of the purpose of the valuation. They establish a framework for conducting and reporting on business valuation engagements in a consistent and reliable manner.

**Question: 1016**

The "discount for lack of control" (DLOC) is used to adjust the value of a minority interest to reflect:

- A. The premium a controlling shareholder would pay to acquire the minority interest.
- B. The discount a minority shareholder would require to acquire the minority interest.
- C. The discount a minority shareholder would require to sell the minority interest.
- D. The premium a controlling shareholder would require to sell the controlling interest.

Answer: C

Explanation: The "discount for lack of control" (DLOC) is used to adjust the value of a minority interest to reflect the discount a minority shareholder would require to sell the minority interest. This is because the minority shareholder lacks the ability to control the company's operations and strategic decisions.

**Question: 1017**

A company is evaluating two mutually exclusive investment projects. The relevant information is as follows:

Project C:

Initial Investment: \$600,000

Expected Annual Cash Flows: \$110,000 for 8 years

Discount Rate: 12%

Project D:

Initial Investment: \$700,000

Expected Annual Cash Flows: \$130,000 for 8 years

Discount Rate: 12%

Assuming all else is equal, which project should the company choose based on the profitability index (PI) criterion?

- A. Project C
- B. Project D
- C. Both projects have the same PI
- D. Insufficient information to determine

Answer: B

Explanation:

To calculate the profitability index (PI) of each project, we need to find the present value of the expected cash flows and divide it by the initial investment.

Project C:

Present value of cash flows =  $\$110,000 \times [1 - (1 / (1 + 0.12)^8)] / 0.12 = \$632,159$

PI =  $\$632,159 / \$600,000 = 1.05$

Project D:

Present value of cash flows =  $\$130,000 \times [1 - (1 / (1 + 0.12)^8)] / 0.12 = \$747,688$

PI =  $\$747,688 / \$700,000 = 1.07$

Project D has a higher PI, so the company should choose Project D.

**Question: 1018**

Which of the following is NOT a factor that contributes to a firm's economics and pricing power?

- A. Cost structure
- B. Marginal analysis
- C. Customer loyalty
- D. Regulatory environment

Answer: B

Explanation: Firm economics and pricing power are influenced by factors such as cost structure, customer loyalty, and the regulatory environment. Marginal analysis, which examines the change in total revenue and total cost resulting from a change in output, is not a direct factor contributing to a firm's economics and pricing power.

### Question: 1019

When unlevering and relevering the beta ( $\beta$ ) in the CAPM, the goal is to:

- A. Adjust the beta to reflect the company's capital structure
- B. Adjust the beta to reflect the industry's capital structure
- C. Adjust the beta to reflect the market's capital structure
- D. Both A and B

Answer: D

Explanation: When unlevering and relevering the beta ( $\beta$ ) in the CAPM, the goal is to adjust the beta to reflect the company's capital structure or the industry's capital structure, depending on the specific circumstances and data availability.

**Question: 1020**

The weighted average cost of capital (WACC) is calculated as:

- A. The weighted average of the cost of debt and the cost of equity
- B. The weighted average of the cost of preferred stock and the cost of common stock
- C. The weighted average of the cost of debt, the cost of preferred stock, and the cost of common stock
- D. The simple average of the cost of debt and the cost of equity

Answer: A

Explanation: The weighted average cost of capital (WACC) is calculated as the weighted average of the cost of debt and the cost of equity, where the weights are based on the relative proportions of debt and equity in the company's capital structure.

**Question: 1021**

A company is considering an investment in a new production facility. The relevant financial information is as follows:

Initial Investment: \$6,000,000

Estimated Useful Life: 12 years

Expected Annual Revenue: \$1,800,000

Expected Annual Variable Costs: \$900,000

Expected Annual Fixed Costs: \$500,000

Discount Rate: 10%

Assuming the company uses the internal rate of return (IRR) method to evaluate the investment, what is the IRR of the project?

- A. 8%
- B. 12%
- C. 15%
- D. 18%

Answer: C

Explanation: To calculate the IRR, we need to set the net present value (NPV) of the project equal to zero and solve for the discount rate that satisfies this condition.

The annual cash flow of the project is:  $\$1,800,000 - \$900,000 - \$500,000 = \$400,000$ .

The NPV formula is:  $NPV = -\$6,000,000 + \$400,000 * (1 - (1 / (1 + r)^{12})) / r$ , where  $r$  is the discount rate.

Setting  $NPV = 0$  and solving for  $r$ , we get  $r = 15\%$ .

### Question: 1022

What is the purpose of using Duff and Phelps risk premiums in a business valuation?

- A. To adjust the equity risk premium for the size of the subject company
- B. To adjust the weighted average cost of capital for the industry of the subject company
- C. To adjust the cost of debt for the credit risk of the subject company
- D. To adjust the beta for the risk of the subject company's operating assets

Answer: A

Explanation: Duff and Phelps risk premiums are used to adjust the equity risk premium for the size of the subject company. Smaller companies are generally perceived to be riskier than larger companies, so the Duff and Phelps risk premiums help to account for this size-related risk factor in the cost of equity capital calculation.

**Question: 1023**

Which of the following refers to the difference in value between a controlling interest and a minority (non-controlling) interest in a company?

- A. Normalizing adjustments
- B. Control vs. non-control adjustments
- C. Implied tax adjustments
- D. Off-balance sheet items

Answer: B

Explanation: Control vs. non-control adjustments refer to the difference in value between a controlling interest and a minority (non-controlling) interest in a company. This is an important consideration in business valuation, as the value of a controlling interest is often higher than the value of a non-controlling interest due to the ability to make decisions and influence the company's operations.

**Question: 1024**

Which of the following is a key factor that can influence the selection of an appropriate time period for a business valuation?

- A. The company's historical financial performance
- B. The industry's growth and development stage
- C. The availability and reliability of financial projections
- D. All of the above

Answer: D

Explanation: The selection of an appropriate time period for a business valuation can be influenced by several key factors, including:

The company's historical financial performance

The industry's growth and development stage

The availability and reliability of financial projections

These factors all help the valuation analyst determine the most relevant and meaningful time period to use in the valuation analysis.

**Question: 1025**

Which of the following is NOT a commonly used method for determining the cost of equity in a weighted average cost of capital (WACC) calculation?

- A. Capital asset pricing model (CAPM)
- B. Dividend discount model (DDM)
- C. Bond yield plus risk premium
- D. Comparable company analysis

Answer: D

Explanation: Comparable company analysis is not a commonly used method for determining the cost of equity in a WACC calculation. The three commonly used methods are the capital asset pricing model (CAPM), dividend discount model (DDM), and the bond yield plus risk premium approach.

**Question: 1026**

The build-up method for calculating the cost of equity capital includes all of the following, except:

- A. Risk-free rate
- B. Equity risk premium
- C. Small stock premium
- D. Duff and Phelps risk premiums

Answer: D

Explanation: The build-up method for calculating the cost of equity capital includes the risk-free rate, equity risk premium, and small stock premium, but it does not include the Duff and Phelps risk premiums. The Duff and Phelps risk premiums are a separate methodology for estimating the cost of equity capital.

**Question: 1027**

The \_\_\_\_\_ ratio measures the relationship between a company's cost of goods sold and its average inventory.

- A. Current Ratio
- B. Inventory Turnover Ratio
- C. Profit Margin Ratio

## D. Debt-to-Equity Ratio

Answer: B

Explanation: The inventory turnover ratio measures the relationship between a company's cost of goods sold and its average inventory, providing insight into how efficiently the firm is managing its inventory levels.

### Question: 1028

The built-in gains tax discount is MOST relevant when:

- A. The company has a high proportion of appreciated assets
- B. The company has a low proportion of appreciated assets
- C. The company has a high proportion of depreciated assets
- D. The company has a low proportion of depreciated assets

Answer: A

Explanation: The built-in gains tax discount is most relevant when the company has a high proportion of appreciated assets, as the potential tax liability on those gains can significantly impact the company's value.

### Question: 1029

If the distribution of a variable is right-skewed, which measure of central tendency will be higher than the others?

- A. Arithmetic mean
- B. Geometric mean
- C. Median
- D. Harmonic mean

Answer: A

Explanation: In a right-skewed distribution, the arithmetic mean will be higher than the median, which in turn will be higher than the geometric and harmonic means. This is because the right-skewed distribution has a long tail on the right side, pulling the arithmetic mean higher.

Method. The Guideline Public Company Method relies on the valuation multiples of the selected guideline public companies to estimate the value of the subject company, without the need to forecast the subject company's future financial performance.

**Question: 1030**

According to the AICPA Statements on Standards for Valuation Services (SSVS) VS Section 100, which of the following is the MOST appropriate method to use when valuing a controlling interest in a closely held business?

- A. Guideline public company method
- B. Discounted cash flow method
- C. Asset-based method
- D. Merger and acquisition method

Answer: B

Explanation:

According to the AICPA Statements on Standards for Valuation Services (SSVS) VS Section 100, the most appropriate method to use when valuing a controlling interest in a closely held business is:

B- Discounted cash flow method

The discounted cash flow (DCF) method is generally considered the most appropriate for valuing a controlling interest in a closely held business. The DCF method focuses on the future economic benefits (cash flows) that a buyer would receive from owning the business, discounted to their present value.

The other methods listed (options A, C, and D) may also be appropriate in certain situations, but the DCF method is typically seen as the most relevant and reliable for valuing a controlling interest in a closely held business according to the SSVS VS Section 100.

**Question: 1031**

What is the primary difference between the "ongoing concern" and "liquidation" premises of value for a business interest?

- A. The ongoing concern premise assumes the business will continue operations indefinitely, while the liquidation premise assumes the business will be sold piecemeal.
- B. The ongoing concern premise is used for public companies, while the liquidation premise is used for private companies.
- C. The ongoing concern premise assumes the business will be sold as a whole, while the liquidation premise assumes the business will be sold in parts.
- D. There is no difference between the ongoing concern and liquidation premises of value.

Answer: A

Explanation: The primary difference between the ongoing concern and liquidation premises of value is that the ongoing concern premise assumes the business will continue operating indefinitely, while the liquidation premise

assumes the business will be sold piecemeal and its assets will be disposed of. The ongoing concern premise is more commonly used when valuing a business as a going concern, while the liquidation premise is typically applied when the business is expected to cease operations.

**Question: 1032**

What is the primary purpose of the build-up method for determining the cost of equity capital?

- A. To provide a more detailed and customized cost of equity estimate
- B. To rely on more subjective inputs and assumptions
- C. To be less widely accepted than the Capital Asset Pricing Model (CAPM)
- D. To be more complex and time-consuming to apply

Answer: A

Explanation: The primary purpose of the build-up method for determining the cost of equity capital is to provide a more detailed and customized cost of equity estimate. The build-up method allows the valuation analyst to incorporate specific risk factors and company characteristics into the cost of equity calculation, rather than relying solely on the more generalized inputs of the CAPM. This can result in a more accurate and relevant cost of equity estimate for the subject company.

**Question: 1033**

The \_\_\_\_\_ ratio measures the relationship between a company's net income and its total revenue.

- A. Current Ratio
- B. Inventory Turnover Ratio
- C. Profit Margin Ratio
- D. Debt-to-Equity Ratio

Answer: C

Explanation: The profit margin ratio measures the relationship between a company's net income and its total revenue, providing insight into the firm's profitability and pricing power.

**Question: 1034**

The Duff and Phelps risk premiums are used to:

- A. Calculate the cost of equity capital
- B. Calculate the cost of debt capital
- C. Calculate the weighted average cost of capital (WACC)
- D. All of the above

Answer: A

Explanation: The Duff and Phelps risk premiums are used to calculate the cost of equity capital. They provide a more detailed and comprehensive approach to estimating the equity risk premium compared to the traditional build-up method.

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