IBM

00M-604

IBM Government Industry Solutions Sales(R) Mastery Test v1

http://killexams.com/exam-detail/00M-604
QUESTION: 26
What must governments transform to survive in this "new world"?

A. How they currently tax business
B. How they currently apply revenue
C. How they currently tax individuals
D. None of the above

Answer: D

QUESTION: 27
What do transportation agencies need to do to better serve their constituents?

A. Optimize capacity
B. Reduce expenses
C. Train more workers
D. Monitor communications

Answer: C

QUESTION: 28
What gives governments the opportunity to act and think in new ways?

A. Independently focusing on the economic health and security issues of other countries
B. Independently focusing on the economic health of banks
C. Independently focusing on the supply of goods to its citizens
D. Independently focusing on the economic health, welfare, and security issues of its citizens

Answer: D

QUESTION: 29
What is one of the three major areas that we focus on within the tax and revenue management domain?
A. Core applications
B. Fast applications
C. Small applications
D. Portable applications

**Answer:** A

**QUESTION:** 30
What will lead a customer to a strategic vision in a phased, step-by-step approach?

A. Identify a number of projects that customers can undertake
B. Identify three projects that customers can undertake
C. Identify a single important project that customers can undertake
D. Identify a number of projects to customers that we can undertake

**Answer:** D
For More exams visit https://killexams.com/vendors-exam-list

Kill your exam at First Attempt....Guaranteed!