HP
HPE2-W02
Selling Aruba Products and Solutions

http://killexams.com/pass4sure/exam-detail/HPE2-W02
**QUESTION: 44**
What is one way Aruba solutions help healthcare companies support BYOD and BioMed initiatives?

A. Aruba Meridian regulates patient access and applies access controls that prevent patients from monopolizing bandwidth and interfering with more important traffic.
B. Aruba Client Match maximizes performance in a dense environment with many different types of devices, enabling staff to communicate and access records more quickly.
C. Aruba ClearPass automatically downloads software on every patient device to constantly track each asset’s location, even if it leaves the premises.
D. Aruba IntroSpect strictly enforces HIPPA regulations by only making records available to healthcare providers if the patient provides his or her password.

**Answer: B**

**QUESTION: 45**
What is one indication that a customer could be a good candidate for an Aruba wireless solution?

A. The customer is a company of about 60 employees and wants a simple plug-and-play solution.
B. The customer recently upgrade their wired network to a third-party vendor’s equipment.
C. The customer wants to ensure better segmentation of the wired network from the wireless one.
D. The customer has another vendor’s wireless solution and experiences dropped calls in their UCC solution that negatively affects productivity.

**Answer: A**
QUESTION: 46
You have proposed an Aruba solution for a customer who needs a network upgrade. The customer wants to improve performance for and more quickly resolve issues with wireless applications such as Microsoft Skype for Business. What is one Aruba solution that you should emphasize meets these requirements?

A. Aruba Mobility Controller (MC) with its RFProtect feature  
B. Aruba AirWave with its UCC Analytics dashboard  
C. Aruba ClearPass with its Voice User dashboard  
D. Aruba Mobility Master (MM) with its Network Analytics Engine (NAE)

Answer: B

QUESTION: 47
Your customer emphasizes the need to simplify network operations. What is one reason for recommending Aruba 5400R zl2 switches for the customer’s campus network?

A. Virtual Switching Framework (VSF) allows customers to combine 5400R switches into a single virtual switch which simplifies management tasks and provides more resilient connectivity.  
B. Traditional stacking enables network administrators to manage up to 10 5400R switches from a single GUI.  
C. Backplane stacking enables multiple 5400R switches to function as a single logical switch, using dedicated modules and stacking cables to integrate the switches.  
D. Virtual Switching Extension (VSX) provides redundancy for management modules on the 5400R switches, with seamless failover.

Answer: C

QUESTION: 48
A customer requires a highly secure network solution, and you have proposed an Aruba controller-based solution and Aruba switches. What is one security benefit that the controllers provide?

A. They can detect intrusion attempts based on machine learning (ML).  
B. They can create a baseline of normal wireless device behavior and detect anomalies.  
C. They can provide secure SNMPv3-based management for the Aruba switches.  
D. They can apply role-based firewall policies to wireless and wired traffic.
**Answer:** A

**QUESTION:** 49
Which statement indicates that a customer could be a good fit for an Aruba location-based solution?

A. “Our apps are a big part of our businesses, but our production rate is starting to slow down as we hire new developers that just are not familiar with our development tools.”
B. “We are a large business with lots of remote offices. We need to ensure all the network services that we provide in our main campus are available in these other locations as well.”
C. “We have many different branch sites, and we need an easier way to apply consistent and appropriate security policies to employees and users at every location across our network.”
D. “We often launch marketing campaigns in different areas of our stores, but we don’t have a way to determine how successful these promotions are and if they draw in customers.”

**Answer:** D

**QUESTION:** 50
As customers deploy more Internet of Things (IoT) devices, what is one implication for Aruba sales opportunities?

A. Customers are less likely to be interested in cloud applications as they turn their attention to the network edge.
B. Customers are more likely to want a CAPEX model for network infrastructure to offset operating costs for IoT.
C. Customers are more interested in proprietary end-to-end solutions than in solutions with multi-vendor support.
D. Customers are increasingly interested in network access control (NAC) and continuous monitoring for anomalies.

**Answer:** A
For More exams visit https://killexams.com/vendors-exam-list

Kill your exam at First Attempt....Guaranteed!